

CALAMCO

progress

WINTER 2022

EXECUTIVE STAFF

**PRESIDENT AND
CHIEF EXECUTIVE OFFICER**
Daniel Stone

DIRECTOR OF OPERATIONS
Dale Thigpin

**DIRECTOR OF
REGULATORY AFFAIRS**
Martin Jeppeson

DIRECTOR OF MARKETING
Alice Inderbitzin

REGIONAL MANAGER
Natalie Foss

**ENVIRONMENTAL HEALTH
AND SAFETY MANAGER**
Matt Duaimé

BOARD OF DIRECTORS

CHAIRMAN OF THE BOARD
Case Van Steyn

Bardin Bengard

Alan Freese

Beau Howard

G.Rey Reinhardt

Chris Shelden

Richard Sunderland

MESSAGE TO SHAREHOLDERS

Happy New Year! As we enter 2022, we continue to navigate our way doing business normally under conditions that are anything but! CALAMCO ended 2021 with \$6.4 million in total patronage to be paid to participating members. This puts us on target with our projected rebate of approximately \$35 per ton.

We are pleased with the continued increase in members reporting online. Online reporting increased from 78% last year to 90% of the total use reports received this year. In addition, those growers that have signed up to be paid via direct deposit are now at 93%!

Proxies were mailed to members in mid-December and are due back to our office prior to the Annual Meeting which will be held at our corporate office on February 23rd. Please be sure to sign and return your proxies to our office, as a quorum is always required.

You may have noticed fertilizer prices, along with ammonia costs are currently at all-time record highs. This appears to be caused by a combination of global factors, including extremely high natural gas prices in Western Europe, increased trade barriers, and some significant plant outages around the world. While the future is as uncertain as always, we are hopeful costs will pull back before the spring season. ■



Daniel Stone
President / CEO

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A PARTNERSHIP WITH GROWERS

INTRODUCING BEAU HOWARD: CLASS A DIRECTOR DISTRICT 3

Beau Howard officially joined the CALAMCO Board of Directors to represent Class A shareholders in District 3, which encompasses the southern San Joaquin Valley, at our December meeting.

Beau Howard was born and raised in Bakersfield, California and attended the University of California at Davis where he earned a Bachelor of Science degree in Agricultural Systems. Currently, Beau, his wife Sarah, and three children live in Corcoran where he works as a district manager for the J.G. Boswell Company.

Beau has worked for J.G. Boswell Company for the last 15 years as an agronomist, pest control advisor, and manager of one of five districts within the Corcoran ranching operations. In his tenure at J.G. Boswell, he has assumed various roles. These include engaging with the California Department of Pesticide Regulation, participating in the USDA IR-4 program, and serving on the California Safflower Growers Association.

Outside of his regular duties at J.G. Boswell, Beau conducts on-farm research and coordinates with different agencies to assist in the registration of pesticides that support J.G. Boswell's cropping rotation



Beau Howard and Doug DeVaney

of Pima cotton, processing tomatoes, Safflower, and Pistachios. Beau is also a fellow in California's Agricultural Leadership Foundation Class of 46.

Doug DeVaney, who has served as the Class A Director for District 3, announced his retirement from the J.G. Boswell Company at the end of 2021. Doug has been a valued member of CALAMCO's Board of Directors since the Spring of 2011. Doug's time and dedication to the success of CALAMCO has been greatly appreciated by CALAMCO's management and Directors. His contribution of knowledge and insight, along with his great wit and sense of humor, will be greatly missed by us all. We wish him much happiness and relaxation in his retirement. ■

ELECTIONS TO BE HELD IN DISTRICT 4

Elections for the Director to serve on CALAMCO's Board will be held this year in District 4, which encompasses the Central Coast and Imperial Valley.

Proxies have been mailed to all members and are due back to our office prior to our Annual Meeting which will be held at our corporate office on February 23, 2022. Only Class A shareholders in District 4 are eligible to vote for the director in that district. The current director representing District 4 is Bardin Bengard, who is seeking re-election.

Please note that we do require a quorum, so we ask that you sign and return proxies back to our office as soon as possible. ■



DISTRICT 1
Northern
California

DISTRICT 2
Central
San Joaquin Valley

DISTRICT 3
Southern
San Joaquin Valley

DISTRICT 4
Coast and Imperial
Valley

CALAMCO OFFERS \$1000 SCHOLARSHIP



CALAMCO is offering a scholarship to shareholders and their immediate families (children), that are graduating high school seniors and plan to continue to college or university, majoring in agriculture or an ag-related field. This offer is valid to current high school seniors planning to attend a college or university in the fall of 2022 or spring of 2023.

The application is available in PDF format on our website at www.calamco.com under the news/events tab. Print the application and mail it back to our corporate office at: CALAMCO, 1776 West March Lane, Suite 420, Stockton, CA 95207. Applications must be postmarked by April 22, 2022. We will notify the recipient of the scholarship by May 2, 2022. ■

2022 REGIONAL SHAREHOLDER DINNERS

We are pleased to inform you that we will once again be having our Regional Shareholder Dinners. We hope that you will plan to attend one of the following:

THURSDAY, JANUARY 27, 2022

- The Maxwell Inn, Maxwell

THURSDAY, FEBRUARY 3, 2022

- Double LL Steakhouse, Visalia

FRIDAY, FEBRUARY 4, 2022

- F. McLintocks, Shell Beach

WEDNESDAY, FEBRUARY 23, 2022

- Heritage Dining and Provisions at the Waterloo Gun & Bocce Club, Stockton

Registration and cocktails will begin at 6:00 pm, and dinner will be served at 7:00 pm. The meeting portion of our program will begin at 8:00 pm. The evening will conclude with a variety of door prizes, which have been donated by various fertilizer dealers along with CALAMCO.

We look forward to seeing you at one of the above scheduled dinners. Please remember that guests are welcome, and you are encouraged to bring a non-member who may be interested in finding out more about CALAMCO. This is always an enjoyable evening for all, so please mark your calendars!

Send in your reservations early! We strive to make this a fun and informative evening. So, if you haven't attended one of these meetings in the past, make it a point to attend!

DINNERS SUBJECT TO CANCELLATION BASED ON STATE OR LOCAL MANDATES. ■

CALAMCO EMPLOYEES HONORED IN 2021

Each year CALAMCO honors those employees that reach milestones in their years of employment. This past year we were pleased to honor the following employees:

Trent Patterson	5 Years
Shane Cartwright.....	10 Years
Cindy Chanhoy.....	15 Years
Abel Gutierrez.....	20 Years
Martin Jeppeson.....	25 Years



*Martin Jeppeson, Cindy Chanhoy and Abel Gutierrez
Not pictured: Trent Patterson and Shane Cartwright*

We would like to congratulate these employees, and thank them for their many years of dedicated service. ■

ARE YOU PREPARED?

Many years ago, our newsletter suggested having an emergency kit available in your home and one in your car – we also suggested reviewing and updating the contents semi-annually, and hopefully you have done that.

With the numerous fires we have had in California in recent years, many have felt the results in the air we breathe, but fortunately, not the losses of life and property that others have suffered. Recent heavy rains have also had an impact on us with flooding, unsafe driving conditions, leaking roofs, and potential damage to river levees.

FOR YOUR CAR: properly inflated spare tire and tire changing tools, jumper cables, tool kit or multi-purpose tool, flashlight and spare batteries, reflective triangles, first aid kit, non-perishable high-energy foods, drinking water, reflective vest, fire extinguisher, duct tape, rain poncho, and a collection of cold weather items.

FOR YOUR HOME: three days of water (gallon per person) and non-perishable food, battery operated radio and spare batteries, flashlight and spare batteries, first aid kit, hand sanitizer and garbage bags, plastic sheeting and duct tape, whistle and mirror for signaling.

The Centers for Disease Control and Prevention (CDC) tells us that 50% of injuries were suffered during rescue attempts and clean-up following a tornado. It always helps to be prepared for the unexpected, and these kits may be critical if you are faced with a natural disaster. The CDC has an excellent website for information that is useful before, during, and after a natural disaster and/or severe weather:

cdc.gov/disasters/alldisasters.html

TAKE ACTION - BE PREPARED! ■

Questions or comments can
be forwarded to CALAMCO
at (800) 624-4200
www.Calamco.com

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