

CALAMCO

progress

WINTER 2021

CALAMCO EXECUTIVE STAFF

PRESIDENT AND
CHIEF EXECUTIVE OFFICER
Daniel Stone

DIRECTOR OF OPERATIONS
Dale Thigpin

DIRECTOR OF
REGULATORY AFFAIRS
Martin Jeppeson

DIRECTOR OF MARKETING
Alice Inderbitzin

REGIONAL MANAGER
Natalie Foss

CALAMCO BOARD OF DIRECTORS

CHAIRMAN OF THE BOARD
Case Van Steyn

Bardin Bengard
Doug DeVaney
Alan Freese
G.Rey Reinhardt
Chris Shelden
Richard Sunderland

MESSAGE TO SHAREHOLDERS

We hope everyone survived 2020 unscathed. Despite everything 2020 threw at us, CALAMCO ended the year with \$6.8 million in total patronage. This puts us on target with our projected rebate of approximately \$35 per ton.

We are pleased with the continued increase in members reporting online. Online reporting increased from 60% last year to 70% of the total use reports received this year. In addition, those growers that have signed up to be paid via direct deposit increased from 10% two years ago to 60% this year. Inactive shares continue to be moved to active status. This past year, 77% of our members reported fertilizer use.

Proxies were mailed to members in mid-December, and are due back to our office prior to the Annual Meeting which will be held at our corporate office on February 17th. Please be sure to sign and return your proxies to our office, as a quorum is always required.

Here's looking forward to a COVID free and normal 2021! ■



Daniel Stone
President / CEO

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A PARTNERSHIP WITH GROWERS

CALAMCO SYCAMORE FACILITY: UPDATE



Long time CALAMCO employee, Darin Peterson, announced last fall that he and his family would be moving to their family farm in Idaho, where most of his immediate family resides. Darin began his career with CALAMCO in April of 2001, working at our Stockton Terminal. When the position to manage our Sycamore facility emerged in 2009, Darin was the ideal candidate. He moved his young family to Yuba City, and took over the management of the facility in November 2009, a position he held through the end of October 2020.

The Sycamore facility is extremely important to the overall operations of CALAMCO. This facility provides aqua ammonia to many fertilizer retailers, and in turn, many CALAMCO shareholders, throughout Northern California – especially during our busy spring season.

Many options for how best to manage and operate this facility once Darin left were discussed. Matt Duaine, CALAMCO Environmental Health and Safety Manager stepped up to the plate and volunteered to learn how to operate the facility and manage it as we approach our busy season in 2021. Matt began his training, working

with Darin throughout September and October. He came up with a limited schedule to operate the facility on Tuesdays and Thursdays during October and November. During December and January, Matt is there every Thursday to load trucks, and work on regular maintenance at the facility.

Matt will operate the Sycamore facility with our normal seasonal staff and hours during our busy Spring Season. ■



ELECTIONS TO BE HELD IN DISTRICT ONE

Elections for the Director to serve on CALAMCO's Board will be held this year in District 1, which encompasses Northern California Counties. Proxies

have been mailed to all members and are due back to our office prior to our

Annual Meeting which will be held at our corporate office on February

17th. Only Class A shareholders in District 1 are eligible to vote for the

director in that district. The current director representing District 1 is

Alan Freese, who is seeking re-election.

Please note that we do require a quorum, so we ask that you sign and return proxies back to our office as soon as possible. ■



CALAMCO OFFERS \$1000 SCHOLARSHIP

CALAMCO is offering a scholarship to shareholders and their immediate families (children), that are graduating high school seniors and plan to continue on to college or university, majoring in agriculture or an ag-related field. This offer is valid to current high school seniors planning to attend a college or university in the fall of 2021 or spring of 2022 (the scholarship would not apply at any later enrollment).

The application is available in PDF format on our website at calamco.com under the news/events tab. Print the application and mail it back to our corporate office at: CALAMCO, 1776 West March Lane, Suite 420, Stockton, CA 95207. Applications must be postmarked by April 23, 2021. We will notify the recipient of the scholarship by May 3, 2021. ■



PLEASE NOTE:

We regret to announce that Shareholder Dinners will NOT be held in 2021 due to the recent surge in regional COVID-19 positive cases. ■

EMPLOYEES HONORED IN 2020



Left to right: Alex Mesquita, Joey Rubalcaba and Zahoor Anwar.
Not pictured: Mike Jones.



Natalie Foss and Alice Inderbitzn.



Dianna Marland.

Each year CALAMCO honors those employees that reach milestones in their years of employment.

This past November we were pleased to honor the following employees:

Zahoor Anwar.....	5 Years
Dianna Marland.....	5 Years
Alex Mesquita	5 Years
Jose Rubalcaba	10 Years
Michael Jones	20 Years
Natalie Foss.....	20 Years
Alice Inderbitzin.....	35 Years

We would like to congratulate these employees, and thank them for their many years of dedicated service. ■

WINTER SAFETY MESSAGE: 2021

With the focus on the necessary efforts to prevent the spread of COVID -19 since the pandemic hit in early 2020, it is still important to remember to maintain basic safety fundamentals in our everyday life, which include:

1. Winter brings changes to the way you drive. Fog, snow, and rain can lead to hazardous road conditions. Prepare your vehicle for the winter season with new windshield wipers, a roadside emergency kit, and properly maintained tires with correct inflation pressure.

2. Carbon monoxide detectors save lives. Every year, over 400 people die and 50,000 are treated for carbon monoxide poisoning. The most common symptoms of carbon monoxide poisoning are often described as "flu-like"; headache, dizziness, weakness, upset stomach, vomiting, chest pain, and confusion. Early detection of

Carbon monoxide is lifesaving – make sure your home has a working Carbon monoxide detector.

3. Fire prevention in your home should not be ignored. In less than 30 seconds, a small flame can turn into a major fire. Here are some important ways to keep your home safe from fire:

- Cooking is the number one cause of home fires. Stay in the kitchen when you are frying, grilling, broiling or boiling food.
- Home heating is the second leading cause of home fires. Keep anything that can burn at least three feet away from fireplaces, wood stoves, space heaters and radiators. Make sure your small space heaters have an automatic shut-off switch that turns it off if it tips over.
- Working Smoke alarms give you early warning if there is a fire. Make sure Smoke alarms are installed in each sleeping area within the home. ■

Questions or comments can
be forwarded to CALAMCO
at (800) 624-4200
www.Calamco.com

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