

WINTER 2015

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OPERATIONS**

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**VICE PRESIDENT  
CHIEF FINANCIAL OFFICER**

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Natalie Foss

**DIRECTOR OF  
REGULATORY AFFAIRS**

Martin Jeppeson

**BOARD OF DIRECTORS**

**CHAIRMAN OF  
THE BOARD**

Case Van Steyn

Brad Baltzer

Joel Barker

Doug DeVaney

Alan Freese

David Martella

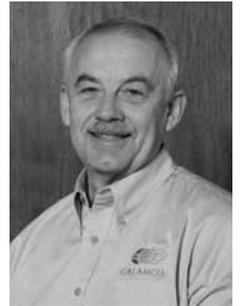
Darron Page

## MESSAGE TO SHAREHOLDERS

Product Use Reports that were received have been processed, and we are currently working on calculating final year-end results. Even though overall sales were down this past year due to the drought, we expect our dividend to be even greater than what was paid out in 2013. As usual, patronage checks will be mailed to participating members around mid-January. We continue to be encouraged by the increased number of members that utilized our new on-line reporting feature this year. We anticipate that number will continue to grow significantly over the next few years.

Within this issue we have included our dinner schedule and agenda for the upcoming dinner meetings which are scheduled for early February. This year, we have moved the regional dinner that has been in San Luis Obispo to Salinas. Over the years, we have seen a steady decline in attendance in San Luis Obispo. We are very excited about this year's venue in Salinas, which will be held at the Growers Pub. If you have not had the chance to attend in previous years, we hope that you will take the opportunity to attend this year! We strive to make this an enjoyable evening, where members have the opportunity to visit with one another as well as with CALAMCO staff, and Directors serving on the Board. We look forward to seeing you there!

We hope that you enjoyed a wonderful Holiday Season, and wish you a happy and prosperous New Year! We would like to thank you, our customers and members, for your continued business and support. It is the reason CALAMCO continues to remain successful, returning healthy dividends back to participating members each year.



BOB BROWN  
PRESIDENT/CEO

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## CALAMCO Offers \$1000 Scholarship

CALAMCO is offering a scholarship **to our shareholders and their immediate family** (children), that are graduating high school seniors and plan to continue on to college or university, majoring in agriculture or an ag-related field. This offer is valid to current high school seniors planning to attend a college or university in the fall of 2015 or spring of 2016 (the scholarship would not apply at any later enrollment).



The application is available in PDF format on our website at [www.calamco.com](http://www.calamco.com) under the news/events tab. Just print out the application and mail it back to our corporate office at: CALAMCO, 1776 West March Lane, Suite 420, Stockton, CA 95207. Applications must be postmarked by April 17, 2015. We will notify the recipient of the scholarship by May 4, 2015.

## Elections to be Held in District 3



Elections for the Director to serve on CALAMCO's Board will be held this year in District 3, which encompasses the Southern San Joaquin Valley. Proxies will soon be mailed to all members and are due back to our office by mid-February. Only Class A shareholders in District 3 are eligible to vote for the director in that district. The director in District 3 is Doug DeVaney, who will be seeking re-election.

Joel Barker of the J.R. Simplot Company is the Class B Director seeking re-election this year.



Proxies will be mailed to shareholders in early January. Proxies are to be returned to our office on or before our Annual Meeting, which is scheduled to be held in our corporate office on February 13, 2014.

**Please note that we do require a quorum so we ask that you sign and return proxies back to our office as soon as possible.**

## 2015 Regional Shareholder Dinners

Please plan to attend one of our annual shareholder dinners. The dates are as follows:

Tuesday, February 3, 2015	The Maxwell Inn Maxwell
Wednesday, February 4, 2015	Double LL Steakhouse Visalia
Thursday, February 5, 2015	Growers Pub Salinas
Thursday, February 19, 2015	Waterloo Gun & Bocci Club, Stockton

Registration and cocktails will begin at 6:00 pm, and dinner will be served at 7:00 pm. The meeting portion of our program will begin at 8:00 pm. The evening will conclude with a variety of door prizes, which have been donated by various fertilizer dealers.

After many years of having the coastal district meeting in San Luis Obispo, we thought it was time for a change of venue. We are very excited to be having this year's dinner at The Growers Pub in Salinas. We look forward to seeing you at one of the above scheduled dinners this year! Please remember that guests are welcome and you are encouraged to bring a non-member who may be interested in finding out more about CALAMCO. This is always an enjoyable evening for all, so please mark your calendars!

**Send in your reservations early!** We strive to make this a fun and informative evening. So, if you haven't attended one of these meetings in the past, make it a point to be there!



# Employees Honored in 2014

Each year CALAMCO honors those employees that reach milestones in their years of employment. In 2014 we were pleased to honor the following employees:

Jerry Hurtado	40 Years
Ronald Maddock	30 Years
Leland Gardiner	25 Years
Richard Wise	20 Years
Tanya McKenney	10 Years

We would like to congratulate these employees, and thank them for their many years of dedicated service.



Left to right:  
Lee Gardiner, Tanya McKenney and Ron Maddock

## Dave Wilkey 15<sup>th</sup> Annual Boggs Tract Christmas Turkey Drive

As a member of the Stockton Port Tenants Association, CALAMCO has been instrumental in continuing this annual event that supplies low income families that reside in the area surrounding the Port of Stockton, known as Boggs Tract, with turkeys and food boxes. The Turkey drive provides a hundred families with food for the holidays. Dave Wilkey, was not only a good friend to CALAMCO, his youngest son Seth has been employed as a loader at our Stockton terminal for the past six years. Dave was instrumental in starting this annual event that began fifteen years ago. He was extremely generous with his time, and in helping others out in any way that he could. He would be very pleased to see this wonderful tradition continue in his honor!

Food Boxes were generously donated by:

CALAMCO	N.J. McCutchen, Inc.
Chemical Transfer	Pelton Shepherd
DTE Energy	Port of Stockton
H.J. Baker & Bro.	Rarin Credit Union
Keep on Trucking	Transload Solutions
Intsel	Transmarine Navigation
Martin Operating Partnership	Metro Ports

In addition to being a part of this food drive, over the holidays, CALAMCO continues to donate to approximately 12 food banks in various counties throughout California in which we do business.

This year CALAMCO enjoyed another successful anhydrous ammonia training program in partnership with (and hosted by) the Stockton Fire Department – an event that has continued unabated for about thirty years. We have also been fortunate to have Stanislaus Farm Supply provide their expertise with anhydrous ammonia and ammonia nurse tanks to supplement our awareness and emergency response training. This event has really solidified the relationship between CALAMCO and our emergency responders in Stockton.

We were also able to export the training to the Kern County Training Center in Bakersfield, this time supported by Buttonwillow Warehouse personnel. This event was decided upon in order to facilitate attendance by our customers in the southern part of the state, as well as to share the anhydrous ammonia information with emergency responders in that area.

CALAMCO also provided ammonia awareness training throughout the state during the spring and fall. These events are shorter in length than the fire department classes and are tailored specifically to either anhydrous ammonia or aqua ammonia users.

The importance of continued training events such as these can never be emphasized too much. Concerns in our country about the safety and security of hazardous materials remains high, and the regulatory requirements that accompany those concerns drive us all to continually improve what we do and how we do it. CALAMCO is firm in its commitment to fully support those requirements and to continue providing training to all who desire it.

## Voluntary Protection Programs

CALAMCO is currently working with CalOSHA Consultation in our continuing efforts with improving our safety programs. We encourage everyone to take advantage of this valuable and free service to confirm whether you are meeting the regulatory obligations. We have taken the first step with an initial visit. This has provided us a clear path for improvement. Following some minor corrective actions, we will ask for additional assistance through the program, leading to recognition as a truly safe work environment. The following is an explanation of the different programs or levels of recognition that you can achieve:

DOSH promotes safety and health by recognizing employers who have voluntarily managed outstanding safety and health programs.

The California Voluntary Protection Program Star (Cal/VPP Star) is designed to recognize employers and

their employees who have implemented safety and health programs that effectively prevent and control occupational hazards. These programs go beyond minimal Cal/OSHA standards and provide the best feasible protection at the site.

Management commitment and employee participation are key elements in achieving Cal/VPP Star recognition. Cal/VPP Star establishments are considered to be leaders in the field of workplace safety and health.

Successful applicants approved for participation in Cal/VPP Star receive State and national recognition and are exempt from Cal/OSHA programmed inspections.

This information as well as much more on what is offered through CalOSHA Consultation can be found at [https://www.dir.ca.gov/dosh/cal\\_vpp/cal\\_vpp\\_index.html](https://www.dir.ca.gov/dosh/cal_vpp/cal_vpp_index.html)



Questions or comments can  
be forwarded to CALAMCO  
at (800) 624-4200  
[www.Calamco.com](http://www.Calamco.com)

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