

# CALAMCO

*progress*

SUMMER 2018

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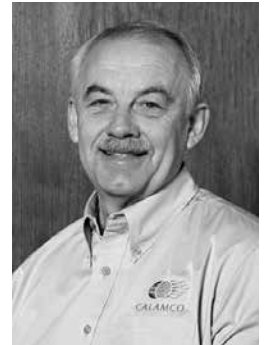
## MESSAGE TO SHAREHOLDERS

We are almost through the third quarter of our 2018 fiscal year. This is the closest we've come to what we would consider a "normal" year in quite a while.

Our Spring season finally kicked in around mid-April, and we hit our peak shipping period about a week later. It was a smooth run the entire season, without any intermittent rain that can be common this time of year. As the northern California planting season began to wind down, the Southern part of the San Joaquin Valley picked up, creating a smooth transition for trucking. Product shipped through our terminal during the April/May time frame account for one-third of our total annual sales.

Some interesting statistics: "Peak" shipping days consist of days that we ship over 1000 tons of NH3 through our terminal per day. Over the past several years, the average peak shipping period during the April/May time frame would last an average of twenty-eight days. This year we shipped over 1000 tons per day for twenty-four consecutive days. Eighteen of those days were over 1500 tons per day, and twelve days were over 1800 tons. We had three days that we shipped over 2000 tons of product. Our maximum day alone accounts for 3.7% of the April/May tonnage, and the peak three days in a row account for over 10%.

On a separate note, as we approach our final quarter, our marketing team has been diligently working on stock sales and transfers. If you need to adjust the way your stock is registered, now is the time. In addition, if you, or someone you know, are interested in purchasing stock, or becoming a CALAMCO member, please contact our office. We will put you in contact with the appropriate person to assist you. ■



**Bob Brown**  
President / CEO

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A PARTNERSHIP WITH GROWERS

## CALAMCO AWARDS \$1000 SCHOLARSHIP TO CLAIRE SHEPPARD

We would like to congratulate Claire Sheppard of Biggs for being the 2018 recipient of CALAMCO's \$1000 Scholarship.

Claire is a 2018 graduate of Biggs High School, graduating with a 4.19 grade point average. While in high school, she was involved in a variety of activities, including Future Farmers of America (FFA), in which she held various leadership positions, including Secretary, President, and North Valley FFA Sectional Treasurer. Through FFA she obtained her State Farmer's Degree, becoming more aware of the agricultural industry beyond Butte County. She developed a passion for agriculture, leading her towards the goal of obtaining a career within the industry.

Claire plans to attend Oklahoma State University this fall, majoring in Plant and Soil Sciences, and Agronomic Business. Her primary goal is to become a certified Pest Control Adviser (PCA). She chose this career path because she enjoys working with others and will get the opportunity to express her passion for the agriculture industry. After completing her undergraduates program, she plans to enroll in a graduate program that will support her bachelor's degree.



CALAMCO would like to thank the students that applied to for this year's scholarship, and wish them all a bright and successful future. ■

## CALAMCO SAFETY EMPLOYEE OF THE YEAR AWARDED TO MIKE JONES



**Working hard, going above and beyond, and following safe work practices are elements that are engrained in all CALAMCO employees.**

Since such ideals and values lead our organization, safety has become a culture. Every so often however, we come across individuals who consistently apply safe work habits, lead by example, and help co-workers understand and apply the safety culture at CALAMCO. It is essential to take a moment to appreciate such individuals, and let them know that they are not only appreciated, but valued for their

dedication and service. We would like to congratulate Mike Jones, an 18-year veteran with CALAMCO, for earning the title of "CALAMCO Safety Employee of the Year". Mike joined the organization as a driver, and quickly rose through the ranks to loader. In 2013 he assumed a position as Lead-Man, a title he holds today. Mike gives justice to the title of Lead-Man and serves as an iconic example of what it means to be safe, and lead by example. So please join us as we celebrate a culture of safety, and an employee who serves as an example of what we strive to achieve at CALAMCO. ■

## CHANGES TO PATRONAGE PAYMENTS

Just a reminder that effective this year, the UAN32 payment rebate factor will be 7%. All other payment rebate factors remain the same.

This means members will get less patronage rebate for UAN32 purchases and more patronage rebate for buying Ammonia, Aqua Ammonia, AN-20 and Simplot Produced Ammonia-Based products. Your total rebate, as before, will depend on your specific blend of UAN32 and non-UAN32 products. ■

# HEAT ILLNESS PREVENTION (CONTINUED FROM BACK COVER)

ILLNESS	SYMPTOMS	FIRST AID
<b>Heat Rash</b>	<ul style="list-style-type: none"> <li>• Clusters of red bumps on skin (Often appears on neck)</li> <li>• Can also appear on upper chest, and folds of skin</li> </ul>	<ul style="list-style-type: none"> <li>• Try to work in cooler, less humid environment</li> <li>• Keep affected area dry</li> </ul>
<b>Heat Cramps</b>	<ul style="list-style-type: none"> <li>• Muscle spasms and pain (Usually in abdomen, arms, or legs)</li> </ul>	<ul style="list-style-type: none"> <li>• Have worker rest in shady, cool area</li> <li>• Worker should drink water or other cool beverages</li> <li>• Wait a few hours before allowing worker to return to strenuous work</li> <li>• Have worker seek medical attention of cramps don't go away</li> </ul>
<b>Heat Exhaustion</b>	<ul style="list-style-type: none"> <li>• Cool, moist skin or heavy sweating</li> <li>• Headache, nausea or vomiting</li> <li>• Dizziness or Light headedness</li> <li>• Weakness or thirst</li> <li>• Irritability</li> <li>• Fast Heartbeat</li> </ul>	<ul style="list-style-type: none"> <li>• Have worker sit or lie down in a cool, shady area</li> <li>• Give worker plenty of water or other cool beverages to drink</li> <li>• Cool worker with cold compresses/ice packs</li> <li>• Take to clinic or emergency room for medical evaluation or treatment if signs or symptoms worsen or do not improve within 60 minutes.</li> <li>• Do not return to work that day</li> </ul>
<b>Heat Stroke</b>	<ul style="list-style-type: none"> <li>• Confusion</li> <li>• Fainting</li> <li>• Seizures</li> <li>• Excessive sweating or red, hot, dry skin</li> <li>• Very high body temperature</li> </ul>	<ul style="list-style-type: none"> <li>• Call 911 immediately. While waiting for help:               <ul style="list-style-type: none"> <li>- Place worker in shady, cool area</li> <li>- Loosen clothing, remove outer clothing</li> <li>- Fan air on worker; cold packs in armpits</li> <li>- Wet worker with cool water; apply ice, ice packs or cool compresses</li> <li>- Provide fluids (preferably water) as soon as possible</li> <li>- Stay with worker until help arrives</li> </ul> </li> </ul>

**Remember: If you are not a medical professional, use this information as a guide only to help workers in need.**

## JEFF WARRICK RETIRES

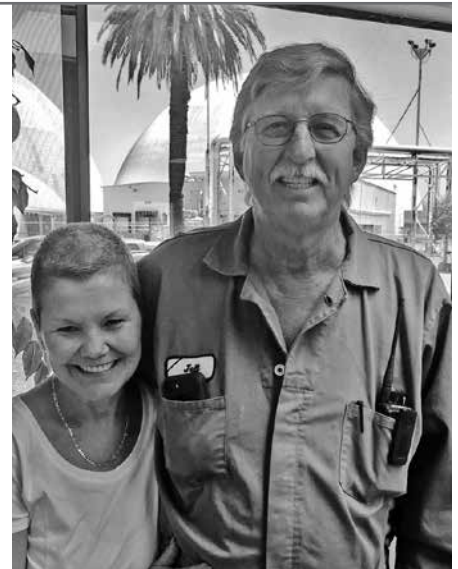
CALAMCO management and staff honored long-time employee, Jeff Warrick at a luncheon on April 25th to celebrate his retirement after nearly 27 years of employment.

Jeff was born in Minneapolis, Minnesota in 1953. While in the 4th grade, his dad was transferred to the Bay Area, and moved his family to Fremont, California.

In August of 1991, Jeff responded to an advertisement for a job opening in Stockton, which stated they were looking for someone that could handle equipment. Jeff applied for the position, got the call back for an interview, and was hired on the spot. That interview was for an opening in CALAMCO's Cold Storage Facility as a Utility Worker and Forklift Driver, which was initially meant to be a temporary position. After a couple of years, Jeff became a Dome Operator. This was during the early years when CALAMCO was operating the Cold Storage Domes under controlled atmosphere.

After several years working in the Cold Storage Facility, Jeff transitioned over to the Anhydrous Ammonia Facility where he trained as a loader. He eventually moved into a Lead-Man position in the terminal. For the past twelve years, Jeff has worked alongside his good friend and co-worker, Ron Maddock, in Plant Maintenance.

When Jeff was about twenty years old, the neighbor girl that lived around the corner caught his eye. They started dating, and got engaged two years later. Jeff and his wife Debi were married in 1976 and recently celebrated 42 years of marriage. They have two children, a daughter Chelsea, and son Nicholas. They also have a grandson Jackson, and are anxiously anticipating the arrival of their second grandchild.



Several years ago, Jeff and Debi purchased a home in a gated community in Tracy near the San Joaquin River, which they love. In his retirement, Jeff plans to work on his many projects at home, travel, fish, and enjoy time with his family.

We would like to thank Jeff for his many years of dedicated service at CALAMCO, and congratulate him on his retirement! We wish him many years of great health and relaxation to enjoy with his wife and family. ■

## HEAT ILLNESS PREVENTION (TITLE 8 CALIFORNIA CODE OF REGULATIONS 3395)

Often Heat Illness detection, prevention, and treatment are overlooked in the workplace.

Heat Illness in its various forms is responsible for dozens of worker deaths and thousands more become ill while working in extreme heat or humid conditions. On the previous page are signs and symptoms of various forms of heat illness and steps you can take to in the event of an emergency. For more information on regulatory requirements, please visit <https://www.dir.ca.gov/dosh/etools/08-006/resources.htm>.

So when the temperature rises remember to drink plenty of water, take frequent breaks in the shade and more importantly, know your limits! If you have questions or concerns regarding Heat Illness Prevention, please ask your employer for clarification. To the right is a visual depiction of what temperatures constitute further awareness and safety measures. ■

HEAT INDEX	RISK LEVEL	PROTECTIVE MEASURES
<b>Less than 91° F</b>	Lower (Caution)	Basic heat safety and planning
<b>91° F to 103° F</b>	Moderate	Implement precautions and heighten awareness
<b>103° F to 115° F</b>	High	Additional precautions to protect workers
<b>Greater than 115° F</b>	Very High to Extreme	Triggers even more aggressive protective measures

Questions or comments can  
be forwarded to CALAMCO  
at (800) 624-4200  
[www.Calamco.com](http://www.Calamco.com)

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